

## **Fall 2019 Popcorn Sale Timeline**

June/July 2019	Enter your unit on Trail's End website early and download the free app. The app will track your whole sale and all sellers for you. Notify Susan at Scout office of your Popcorn Kernel's contact information. <b>Promote your Show &amp; Sell opportunities for this Fall to your families and neighborhood businesses!</b>
Last week of July 2019	Start scheduling your Show and Sell events and get necessary permissions.
August 2019	Make sure Susan at the French Creek Council office knows that your unit is selling: Unit commitment is in and your spot is reserved at one of two <b>++Training Opportunities++</b> being offered.
Monday, August 5, 2109	<b>++Popcorn Kickoff/Training at Council Office in Erie at 6:30 PM.</b> Fun and door prizes galore!!!!
Tuesday, August 6, 2019	<b>++Popcorn Kickoff/Training at Custaloga Town Scout Reservation at the Pow Wow Pavilion (next to Rifle Range) at 6:30 PM.</b> Fun and door prizes galore!!!!
Thursday, August 8, 2019	Roundtable: Unit Take-Order Sale Packets available. All sale information at <a href="http://www.frenchcreek-bsa.org">www.frenchcreek-bsa.org</a> .
Thursday, August 22, 2019	<b>Show &amp; Sell</b> orders due to Council Office. Orders by <b>case only</b> .
<b>Week of August 26<sup>th</sup>, 2019</b>	<b><u>Scouts receive Take-Order popcorn sales brochures in the mail and can start selling door to door immediately. 8 weeks of selling.</u></b>
Thursday, September 5, 2019	Roundtable: <b>Bring your Popcorn questions! Take additional order forms for your new recruits.</b>
Friday, September 6, 2019	Show & Sell Popcorn Distributed
Friday, October 11, 2019	<b>Show &amp; Sell money due to Council Office with unsold popcorn.</b> If returning product for credit, bring overage to Council Office, reconcile the account and be prepared to pay the balance. You can return partial cases. This is the one opportunity to return Show & Sell popcorn. Take-Order sales are not returnable. <b>Even if you choose to keep leftover popcorn from Show &amp; Sell</b> , full payment is expected on this date. Your Show & Sell invoice will reflect the 35% commission.
Friday, October 18, 2019	Trail's End website will be closed to units at 12 Noon for Take Orders. Contact Susan if any changes must be made. We will do all we can to accommodate your needs.
Friday, November 1, 2019	Take Order Distribution to units.
Friday, November 22, 2019	<b>Take-Order popcorn money</b> due to Council Office.

### **PLEASE ASK ANY QUESTION, ANY TIME!**

All forms can be mailed to the Council Office at  
French Creek Council 1815 Robison Road West, Erie PA 16509  
Fax to 814-866-7514 or email to [susan.ericsson@scouting.org](mailto:susan.ericsson@scouting.org)