

SHOW & SELL HINTS



WHY DO IT:

You are selling Scouting!

- ◆ The popcorn is a gift for supporting all the fun that youth can have through Scouting as they become the leaders of tomorrow.
- ◆ Let your Scouts and parents know what your Pack or Troop plan is for the proceeds... personalize it.
- ◆ To have fun together!

WHAT TO DO:

- ◆ Call on your local businesses and arrange your Show & Sell locations and times soon.
- ◆ Schedule your Scouts and parents to fill the time slots. Break up your selling into 2-hour shifts so everyone has a chance to sell and no one has to be there the whole time.
- ◆ Estimate your product need and order your popcorn from French Creek Council by August 25th . Order by case only. See form on reverse side.
- ◆ Pick up your Show & Sell popcorn on Friday, September 15th.
- ◆ Have as many sales events as you can by October 19th.
- ◆ Return left over popcorn to Council by October 20th **or** keep the unsold popcorn to fulfill your Take Order sales. Individual unopened containers can be returned.
- ◆ **NO RETURNS AFTER OCTOBER 20, 2017! *** Even if you don't use it for Take Order*****
- ◆ Payment due to council by October 20, 2017
- ◆ Customer checks must be made to your Troop or Pack.

HOW TO:

- ◆ Display your popcorn attractively and your smiling uniformed Scouts front and center.
- ◆ Put up a picture display of activities your Pack or Troop has done and places you've been.
- ◆ Display your popcorn banners and promote the military donation option.

UNIT ORDER FORM

SHOW & SELL

DUE TO COUNCIL AUGUST 25, 2017

PRODUCT	CUSTOMER PRICE	How many CASES are you ordering?
		Number of containers per case
Cheese Lovers Tin	\$35	_____ (1)
18 Pack Kettle Corn (MW)	\$25	_____ (6)
18 Pack Unbelievable Butter	\$20	_____ (6)
Salted Caramel Corn	\$25	_____ (12)
Caramel Corn with Nuts	\$20	_____ (12)
White Cheddar Cheese Tin	\$20	_____ (6)
Classic Caramel Corn	\$10	_____ (12)
Popping Corn	\$10	_____ (12)

Received by _____ on _____

For Pack/Troop/Crew # _____ District _____

BRING YOUR COPY OF THIS FORM TO PRODUCT PICK UP

Individual unopened containers may be returned. Return and pay deadline is **October 20th**. Your unit may keep and pay for an unsold product to use in your Take Order sale. No returns after October 20th.